

Client Executive Trainee at Accunia Credit Management, Helsinki

Accunia Credit Management is a leading international asset manager specialising in structured credit, private debt, and high yield bonds, based in Copenhagen and Helsinki. Accunia has more than EUR 2.5 billion under management through CLO vehicles, alternative investment funds, and managed accounts. Established in 2013, the Helsinki Branch Office has four employees and is responsible for Accunia's Finnish investors.

The position

We aim to further enhance our long-term foothold on the Finnish market by recruiting a new member to join our client relations team in Helsinki for a 12-month trainee programme, potentially evolving into an associate position. Accunia's investors comprises family offices, high-net worth individuals, institutional investors, and other asset managers.

The programme will prepare you, subject to your success, to acquire and service clients independently. We offer:

- A full-time position in an energising role at an international company with a strong reputation in the attractive asset management industry;
- Client relationship mentoring and investment training;
- For you to prepare for and take the Finnish General Securities Qualification (APV1) exam; and
- A two-week intensive stay at the Copenhagen headquarters.

Tasks and Responsibilities

In the trainee programme, you will mainly be engaged with the following tasks:

- Participating in client meetings and events;
- Editing client presentations and periodical market publications;
- Lead generation including co-ordination of the company's upcoming social media marketing campaign;
- Supporting client prospecting;
- Handling client reports and documentation;
- Communication with custodian banks and supervising authorities; and
- Various ad-hoc tasks.

Qualifications

We are looking for a service-minded person with a good understanding of arithmetic and a desire to continuously improve one's knowledge of investing in capital markets. Most important for the position is that you:

- Thrive taking initiative and in meeting interesting people;
- Are customer success oriented; and
- Are enthusiastic about offering sophisticated service solutions to demanding clients.

Further, the ideal candidate will possess the following attributes and qualifications:

- Graduate or undergraduate degree in business, finance, or other relevant area of studies;
- Extensive skills in MS Excel and MS PowerPoint; and
- Excellent communication skills, both verbal and written, in Finnish and English (Swedish is a plus).

Contact and Application

Please apply by sending your cover letter in English and resume in a single pdf-file to careers@accunia.com with the subject line "Client Executive Trainee". The application deadline is Sunday, 29th of January 2023. We will interview candidates on an ongoing basis. For any questions related to the open position, please do not hesitate to contact Partner Stefan Mistic (mobile: +358 50 3430 754 or e-mail: stefan.mistic@accunia.com) or Chief Business Officer Jacob Jensen (mobile: +45 24 84 34 40 or e-mail: jacob.jensen@accunia.com).

